

2010 Military Health System Conference

Gulf Coast Sharing Success

Sharing Knowledge: Achieving Breakthrough Performance

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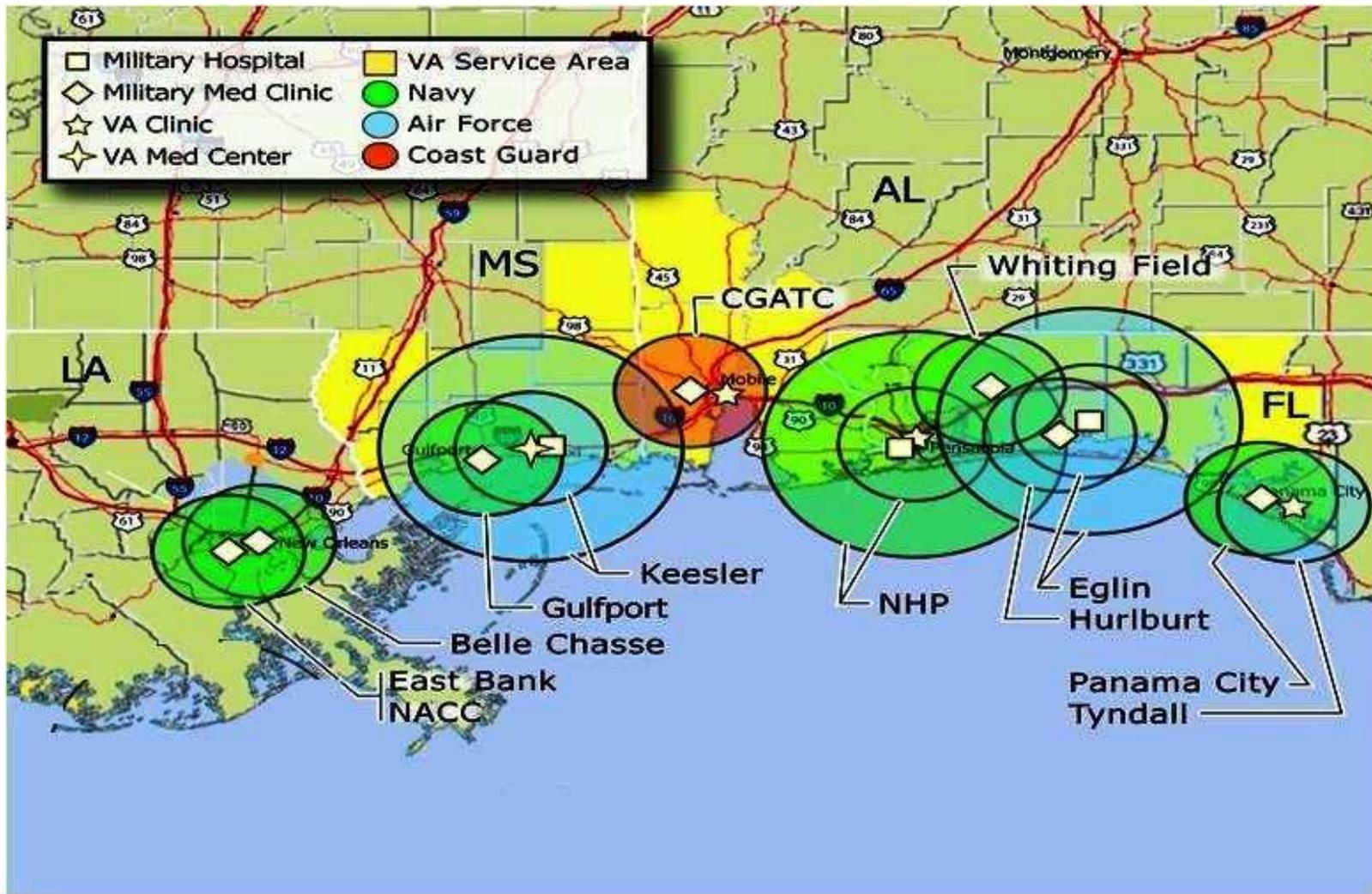
81 Medical Group, Keesler AFB, MS

Gulf Coast Sharing Success



- Long history of DoD/VA cooperation across the Gulf Coast
 - VA Gulf Coast Veterans Health Care System
 - Keesler USAF Medical Center (MSMO)
 - USN Hospital Pensacola (Branch clinics)
 - Eglin USAF Hospital
 - Tyndall USAF Clinic

Gulf Coast Sharing Success



Centers of Excellence Approach



- Recognition that each organization/facility has strengths – core competencies
- Realignment of product lines to the facility with greatest expertise/capability
 - Capitalize on core competencies
- Sharing/integration of resources and processes
 - Eliminate duplicity/create synergy

Separate ⇨ Coordinated/Connected ⇨ Integrated

Gulf Coast Sharing Success



- Executive Management Team
 - Governance
 - Five co-equal partners
 - Rotational every-other-month formal meetings
 - Subordinate Joint Working Groups

- Documented Agreements and Plans
 - MOUs and Ops Plans
 - Pursuing overarching CONOPS

Keesler Med Center and Biloxi VA Hospital



- **Inpatient Services:**
 - **Med/Surg, Intensive Care, Ortho, GI, Cardiology, Gyn, Plastics, Urology, Oral Surgery**
- **Outpatient Specialty Care:**
 - **Women's Health/Mammography, Neurology, Dermatology/Mohs**
- **Dental Services**
- **Inpatient Mental Health**



- **Ancillary Services**
- **Sleep Center**
- **Shared RN Staff / Training, Residency Training, Quality Management**
- **Medical Records**
- **Tumor Board Conference**
- **Education and Training**
- **Patient Transfer/Referrals**
- **Laundry**

Over 3,000 FY09 Shared Clinical Encounters

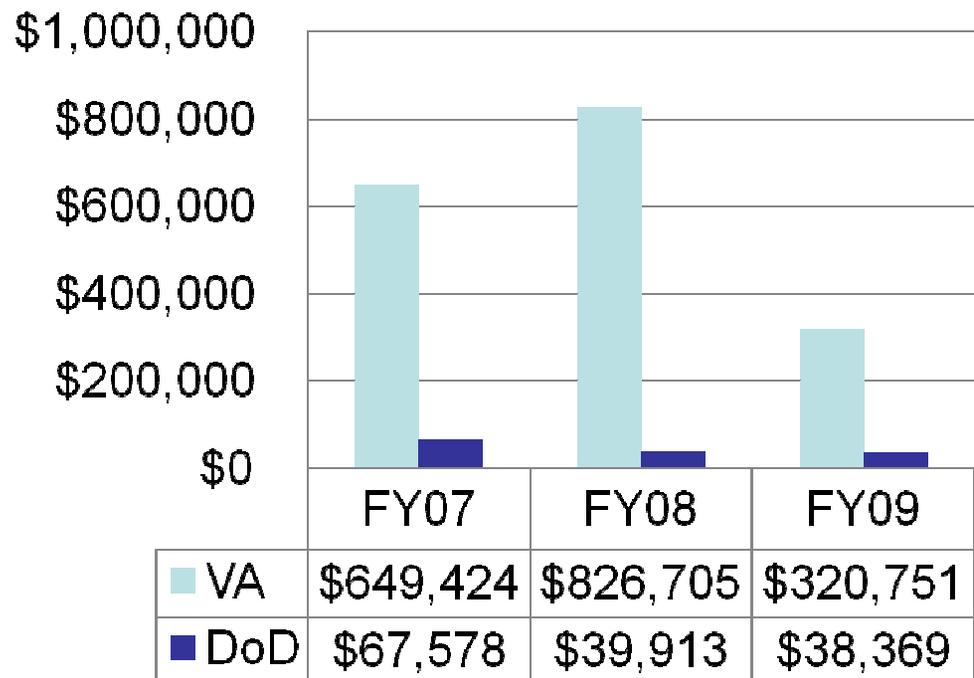
Keesler Med Center and Biloxi VA Hospital



■ MRI Sharing Opportunity

- \$1.99M JIF
- 1 Radiologist
- 3 Radiology Technicians
- 1 Admin Tech

Private Care Costs



■ Results

- \$500K Private Sector Care cost savings / year
- Significantly enhanced MRI availability/capability

USN Hospital Pensacola and Joint Ambulatory Care Center



- Emergency Department
- Inpatient Services
- Surgery Service
- Urology
- Physical and Rehab Medicine
- Dental
- Sleep Lab
- Coordinated C&P Exams
- Staff Training



Over 1,800 FY09 Shared Clinical Encounters

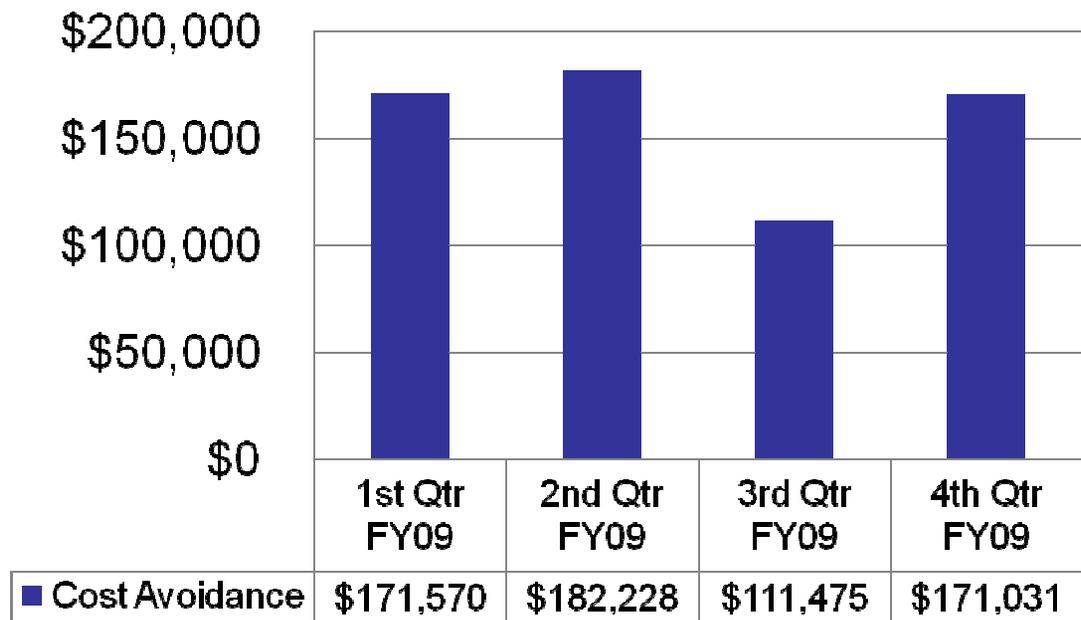
USN Hospital Pensacola and Joint Ambulatory Care Center



- Sleep Lab Sharing Opportunity

- \$800K JIF
- Expanded (2->6 Beds)
- 3 Techs

Cost Avoidance



- Results

- FY09 – 677 DoD and 153 VA studies performed
- \$636,304 cumulative Private Sector Care cost savings

Eglin USAF Hospital and VA CBOC



- **Emergency Department**
- **Inpatient Services**
- **Surgery Service**
- **Orthopedics**
- **Dental**
- **Radiology**



Over 1200 FY09 Shared Clinical Encounters

The Future



- Joint Venture Business Office
 - Collocation of key business practices
 - Clinical Agreements, Referral Management, Utilization Management, Data Analysis, Coding, Billing
 - Patient movement – drivers/escorts
- Transform joint sharing capacity into access, satisfaction, quality, and savings

Separate ⇨ Coordinated/Connected ⇨ Integrated