

# 2010 Military Health System Conference

## Northern California Sharing Success

Sharing Knowledge: Achieving Breakthrough Performance

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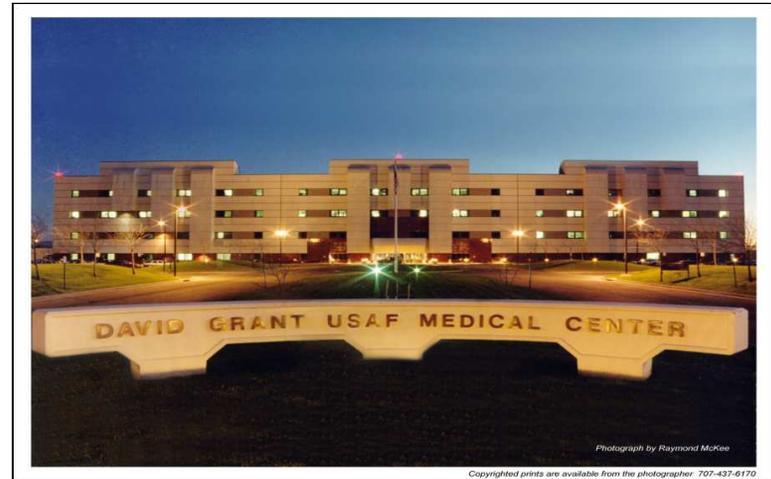


60<sup>th</sup> Medical Group, Travis AFB  
VA Northern California Health Care System

# Overview



- Key Principles
- History of JV
- Services Provided
- Secrets to Success
- Integrated Processes
- Joint Incentive Fund



# Key Principles



- **Collaboration** – to achieve shared goals through mutual support of both our common and unique mission requirements
- **Stewardship** – to provide the best value for our beneficiaries and the taxpayer
- **Leadership** – to establish clear policies and guidelines for VA/DoD partnership, promote active decision-making and ensure accountability for results

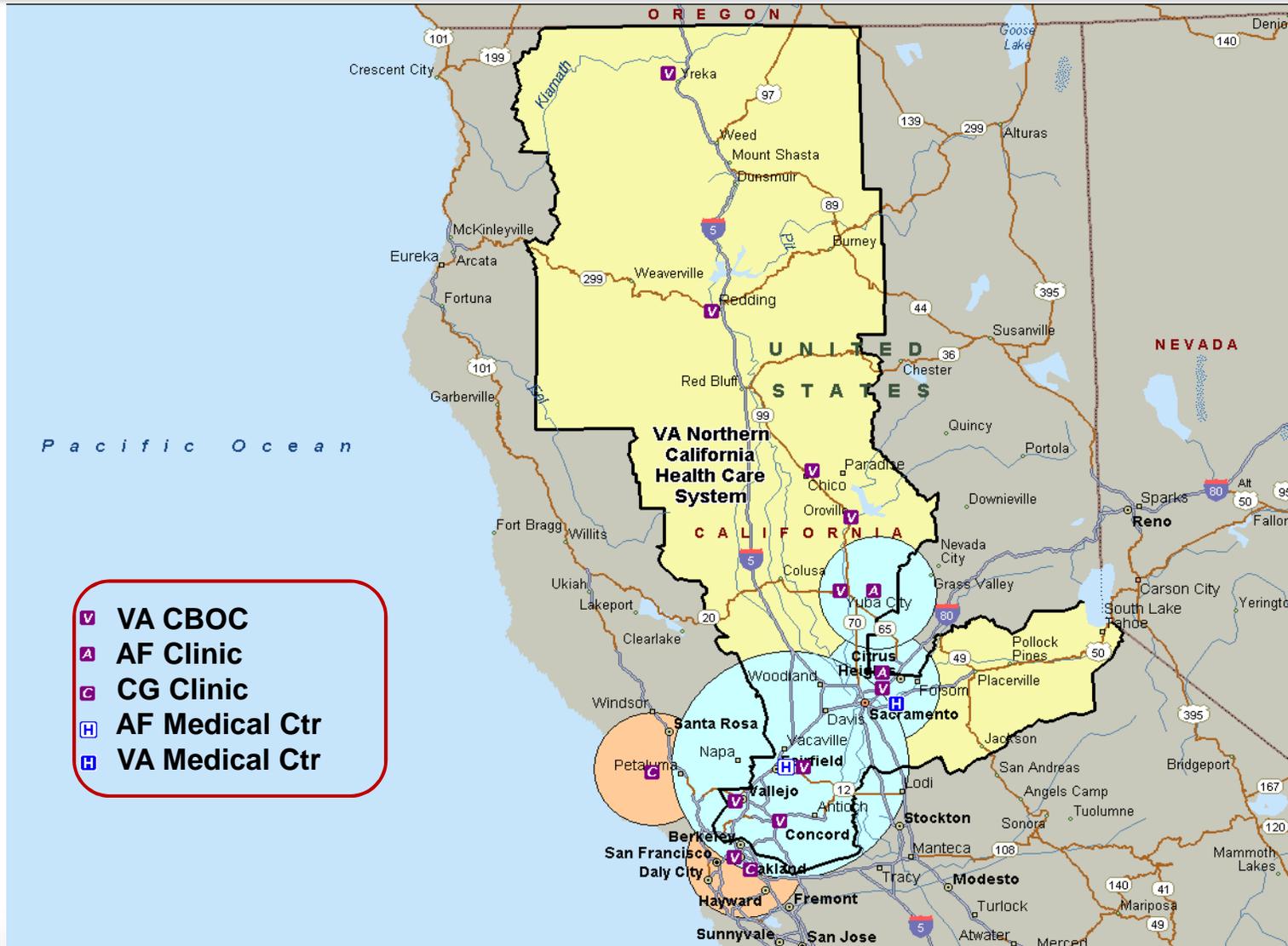


# History of Joint Venture



- Sharing agreement since 1994
- Includes inpatient, outpatient, emergency & specified diagnostic services
- Reciprocal reimbursements:
  - 75% of CMAC outpatient rate
  - 75% of DRG inpatient rate
- Disability Evaluation System (DES) Pilot Demonstration Site
- Separate agreement allows Veterans access to Fisher House & AF Billeting
- Common Access Card (CAC)

# Travis AFB / VANCHCS Locations



# 1994 – 2010 16 Years of Sharing



- 24 hour Emergency Care
- DGMC Satellite Clinics
- Night Hawk Radiology Reads
- Radiology Support
- Lab Support
- Pharmacy Support
- Courier Service
- Clinical Space for Outpatient Care
- Emergency Management
- Education and Training
- Ambulatory Procedures
- Interventional Radiology
- Security Access Support Agreement
- Vets Access Fisher House & AF Inn
- Radiation Oncology
- Hemodialysis/Peritoneal Dialysis
- Neurosurgery
- Inpatient Mental Health
- Hyperbaric Care (SF VAMC)
- Oral Maxillofacial (SF VAMC)

# Secrets to Success



- Patient-centered focus
- Trust and integrity between VA and DoD
- Engaged and supportive leadership
- Address issues early on
- Keep looking for win-win opportunities
  - It is about the patients not about the money



# Secrets to Success



- Regular Meetings/Ongoing Communication
  - Monthly Joint Initiatives Working Group
  - Quarterly Executive Management Team meetings
  - Annual Joint Strategic Planning Retreat
  - Joint Tumor Board Registry Meetings

# Integrated Processes



- Education/Staff Development
  - Single competency folder
  - Orientation to VA and to DGMC
  - Shared Simulation Center
- Staff
  - Joint morning rounds
    - promotes collaboration, improves communication
  - VA nurses in supervisory positions
- Business Practices
  - Single Master Sharing Agreement
  - Deep discount pull strategy



# Joint Incentive Fund Projects



<b>FY 04: Joint Hemodialysis Center</b>	<b>\$1.63M</b>
<b>FY 05: Joint Peritoneal Dialysis</b>	<b>\$0.61M</b>
<b>FY 06: Joint Neurosurgery</b>	<b>\$5.48M</b>
<b>FY 07: Joint Radiation Oncology Center</b>	<b>\$5.72M</b>
<b>FY 08: Joint Inpatient Mental Health Unit</b>	<b>\$6.70M</b>
<b>FY 09: Joint Cardiovascular Program</b>	<b>\$4.43M</b>
<b>FY 10: Joint PT Clinic McClellan (proposed)</b>	<b>\$1.55M</b>
<b>FY 10: Joint Hyperbarics (SF VAMC) (proposed)</b>	<b>\$0.72M</b>
<b>Total</b>	<b>\$26.84M</b>

# Joint Incentive Funds



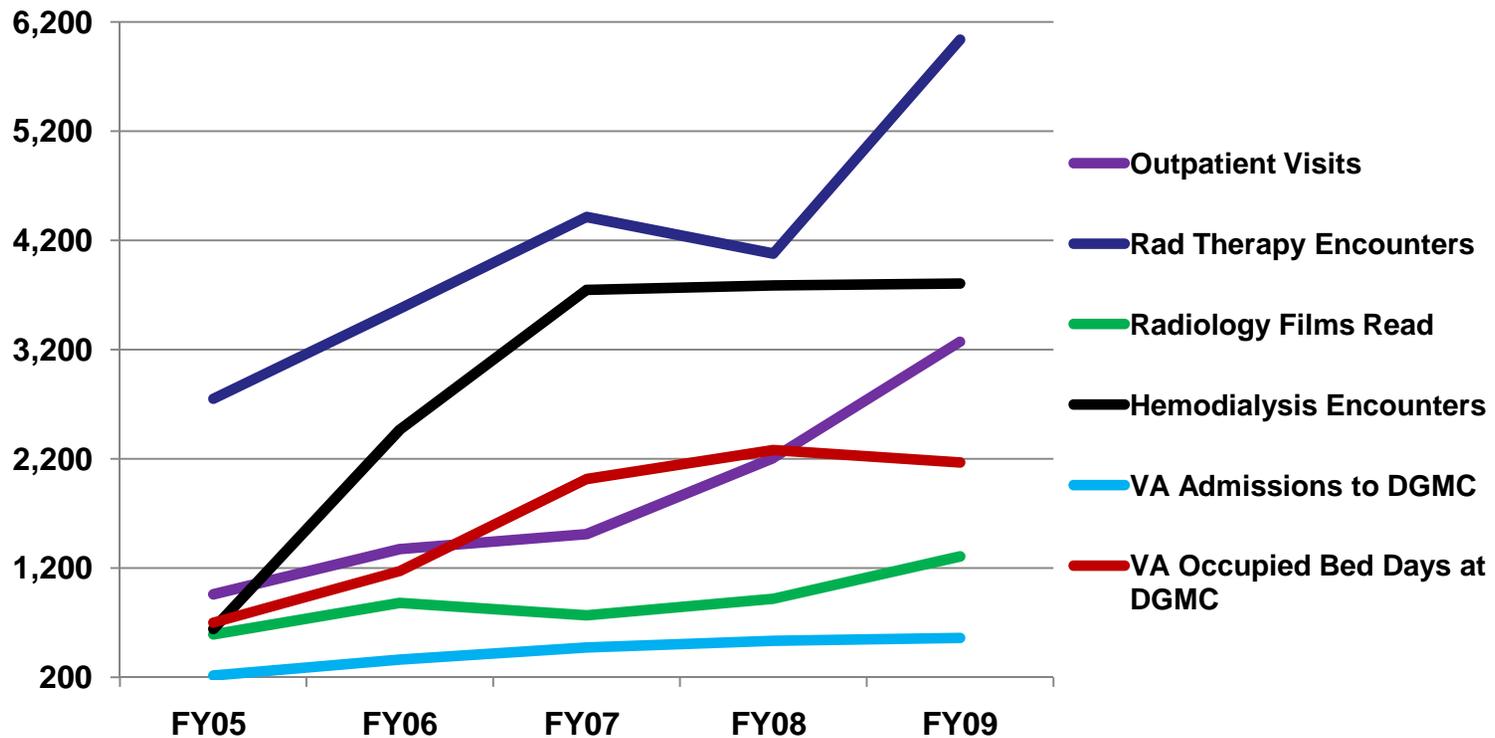
## ■ **Goals and Objectives:**

- Increase access, decrease waiting periods
- Provide more complex cases to improve General Medical Education
- Enhance medical readiness capability
- Reduce purchased care/Fee costs
- Bring state-of-the-art technology to the VA/DoD joint venture
- Achieve VA/DoD performance measures

# Joint Incentive Funds



## ■ Outcomes:



**Expanding Patient Care through Partnership**

# Regional Referral Strategy



2010 MHS Conference

# Overcoming Challenges



- Lack of IT systems integration
  - Significant progress; biggest rate limiting challenge
    - Electronic Medical Record (Essentris) implemented at DGMC
      - Joint Inpatient Mental Unit pushing the boundaries to integration
    - BHIE
      - DGMC and VANCHCS are members of national joint working group to improve capabilities
      - Training completed by VA, increased provider usage
    - Beacon Community Grant
      - Jointly working with other community partners

# Questions?



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