FACT SHEET

Descriptive Title

IT Schedule 70 Health Information Technology (Health IT) Special Item Number (SIN)

Executive Summary

The Health Information Technology (Health IT) market is currently valued at $21.9 billion annually and is forecasted to grow at 7.4 percent reaching $31.3 billion by 2017. Subsequently, the General Services Administration's (GSA) IT Schedule 70 has seen an increase in the number of customer requests for Health IT solutions.

Health IT allows individuals and health care entities and providers, home and community-based support organizations, and public health entities to electronically collect, share, and use health information. The term "Health IT" includes a wide range of products, technologies, and services, such as electronic health records, mobile and tele-health technology, cloud-based services, medical sensors, remote monitoring devices, and assistive technologies.

Given the wide range of activities, agencies' appetite for Health IT to be more easily accessible, and the government's optimal position to improve healthcare and reduce costs through the secure use of information technology; Health IT has become a valuable and strategic market for GSA.

In response, GSA IT Schedule 70 is proposing the issuance of a new Special Item Number (SIN) to assist customer agencies in procuring Health IT services by clearly differentiating Health IT services from other IT related services currently available under IT Schedule 70.

Purpose

There are immediate and long term values in adding the proposed SIN. For an immediate need, DHA has entered into a Memorandum of Understanding (MOU) with GSA as its singular Health IT procurement solution. This partnership will ensure that the creation of the Health IT SIN is a valuable resource to Federal, State, Local and Tribal Governments. The collaboration also ensures customer agencies are active participants in the development and future use of the Health IT SIN offerings. Since the inception of the Health IT SIN development process, the Veterans Health Administration (VHA) has referred vendors to IT Schedule 70 for possible inclusion under the Health IT SIN.

Looking longer term, the Health IT SIN will allow other federal agencies such as the Department of Health & Human Services (HHS), the Department of Veterans Affairs (VA), as well as State, Local, and Tribal Governments, quick access to Health IT offerings including vendors with specific Health IT expertise. In addition, the new SIN supports IT Schedule 70's goals of delivering its customers new and innovative services by:

- Offering customers an unrivaled variety of commercial Health IT services, high level of socio-economic participation, strong assurance of compliance, and ease of use;

- Strengthening and refining IT Schedule 70's $15 billion Multiple Award Schedule (MAS) Program so it continues to be the contract vehicle of choice for best-value federal purchasing; and

- Allowing customers access to cutting-edge Health IT services.

The new Health IT SIN also supports the Federal Health IT Strategic Plan to expand adoption of Health IT services, reduce prices, advance secure and interoperable health information solutions, and strengthen healthcare delivery systems.

In conclusion, with the addition of the Health IT SIN, IT Schedule 70 is poised to be at the forefront of the Health IT market, leading Federal, State, Local, and Tribal Governments toward a more streamlined and cost-effective way to procure Health IT services. GSA's immersion and growing subject-matter expertise in the Health IT market, coupled with its existing online procurement tools, will attract customer agencies and provide a best-in-class solution for Health IT market research, acquisition planning, and procurement.

SIN Description

Includes a wide range of Health IT services to include connected health, electronic health records, health information exchanges, health analytics, personal health information management, innovative Health IT solutions, health informatics, emerging Health IT research, and other Health IT services.

Contact Information

- Media inquiries should be directed to ██ ███████ at (████████████ or ████████████████████

- Comments and all other questions should be sent to: **healthit-sin@gsa.gov**

Tough Q&A

Q: What is the onboarding process?

A: Existing industry partners – wait until the Health IT SIN is in place, once the SIN is in place – a supplier will work with their CO to do a modification (eMod) to their contract.

A: New industry partners – Have to go through the process of e-offer to apply for IT Schedule 70, Health IT SIN.

The MAS Welcome Package is a one-stop-shop for contractors to locate information, guidance and resources that is current, consistent, accurate and most importantly easy to use. **MAS Welcome Package**

Q: What criteria will GSA would use to determine whether a vendor should be granted the Health IT SIN?

A: GSA will evaluate the Health IT experience of vendors from their corporate experience, project past performance, quality control procedures, and relevant project experience. GSA will accept companies with Health IT experience for the SIN.

Q: Will there be a restriction on the number of current IT Schedule 70 holders for the new SIN?

A: No

Q: Can Health IT experience from government and private industry be used in qualifying for the SIN?

A: Yes, both government and private industry experiences are accepted.

Q: What security requirements will you use; i.e., NIST, FISMA, PII, PHI?

A: The below security regulations should be used as a guide for vendor solutions.

- Cir 1878.2A, CIO Conducting Privacy Impact Assessments (PIAs)

- Privacy Act of 1974 (5 U.S.C. § 552a)

- Homeland Security Presidential Directive (HSPD-12)

- OMB Memorandum M-04-04, E-Authentication Guidance for Federal Agencies

- NIST Special Publications 800-18, 800-30, 800-34, 800-37, 800-47, 800-53, 800-53A

- 44 U.S.C. § 3541, "Federal Information Security Management Act (FISMA) of 2002,"

- Federal Information Processing Standards (FIPS) Publication 140-2, "Security Requirements For Cryptographic Modules

- FIPS Pub 201, "Personal Identity Verification of Federal Employees and Contractors," March 2006

- 36 C.F.R. Part 1194, Electronic and Information Technology

- Health Information Technology for Economic and Clinical Health (HITECH) Act, Title XIII of the American Recovery and Reinvestment Act of 2009 (Pub.L. 111–5)

- HIPAA (Public Law 104-191), The Health Insurance Portability and Accountability Act

- Federal Health Architecture (FHA), Office of the National Coordinator for Health IT

Q: How will small businesses be affected with the new Health IT SIN?

A: This SIN is open to both small and large businesses.

Q: Is the reason why the Health IT SIN is being created is to limit the number of vendors?

A: No, the SIN is being created to identify Health IT vendors and make it easier for GSA customer agencies to find the expertise they require to meet their health IT needs.

Q: Will the Health IT SIN include products and services?

A: No. The Health IT SIN will include only services.

Q: What advantages are there to listing products and services on the Health IT categorized SIN?

A: The Health IT categorized SIN provides agencies with an easy to find, easy to buy' central location to research and compare pre-qualified Health IT services. Listing company offerings under the SIN will give their services more visibility for Health IT-focused buyers, than listing them solely under an existing SIN where they are possibly mixed in with non-Health IT services.