Defense Health Agency (DHA)
General Services Administration (GSA)

DHA-GSA Health IT Acquisition –
Effective Joint Procurements

“Medically Ready Force...Ready Medical Force”
Agenda

- DHITS Integrated Product Team (IPT) Results
- DHA’s Strategic partner
- Win-Win for DHA and GSA
DHITS Points of Contacts (POCs)

Defense Health Agency:
• Mr. Joe Mirrow, DHA Director – Office Performance Management Committee (OPMC)/ Component Acquisition Executive (CAE)
• Mr. Dave Colbert, CO – Contracting Office Branch (COB) - San Antonio (SA)
• Mr. Rich Morvatz, DHA PM – OPMC/CAE
• Ms. Margie Naylor, CS – COB SA

General Services Administration:
• Ms. Jen Auble, Program Manager
• Ms. Roya Konzman, Schedule 70
• Mr. Casey Kelley, Government Wide Acquisition Contracts (GWACs)
Integrated Product Team (IPT) Program Requirements

• Develop and implement a consolidated sourcing strategy for DHA Health Information Technology Directorate (HITD) products and services in order to deliver quality and timely support in its MHS provider role.

• In order to support its mission, DHA HITD purchases the following categories of products and services:
  • Health Information Technology and Communications Services (D Services)
  • Professional, Administrative, and Management Services (R Services) supporting Health Information Technology (HIT) and
  • Automatic Data Processing Equipment, Software, Supplies and Support Equipment (Group 70 Products )
DODI 5000.74 Strategic Sourcing Framework

“Medically Ready Force...Ready Medical Force”
FY15 IT Spend – DHA & Services (Category D Services)

DEFENSE HEALTH AGENCY (DHA) 39%
DEPT OF THE ARMY 32%
DEPT OF THE NAVY 21%
DEPT OF THE AIR FORCE 8%

Total FY15 IT Spend (Cat D): $33 billion
FY15 IT Spend by Top 10 NAICS (Category D Services)

Total FY15 IT Spend (Cat D): $335,412,758
FY15 IT SB Spend by Top 10 NAICS (Category D Services)

Total FY15 IT SB Spend (Cat D): $201,957,556
FY15 IT Spend by SB Designation (Category D Services)

Total FY15 IT SB Spend (Cat D): $201,957,556
FY15 IT Spend – DHA & Services (Group 70 – IT Products)

DEFENSE HEALTH AGENCY (DHA), $88,620,693, 23%

DEPT OF THE NAVY, $125,013,197, 33%

DEPT OF THE ARMY, $100,114,592, 27%

DEPT OF THE AIR FORCE, $65,422,038, 17%

Total FY15 IT Spend (Group 70): $379,170,520
FY15 IT Spend by Top 10 NAICS (Group 70 – IT Products)

Total FY15 IT Spend (Group 70): $379,170,520

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FY15 IT SB Spend by Top 10 NAICS (Group 70 – IT Products)

Total FY15 IT SB Spend (Group 70): $113,658,838

“Medically Ready Force...Ready Medical Force”
FY15 IT Spend by SB Designation (Group 70 – IT Products)

- NO SET ASIDE USED: $312,692,025, 89.88%
- SMALL BUSINESS SET ASIDE - TOTAL: $21,202,027, 6.09%
- 8(A) SOLE SOURCE: $8,748,403, 2.51%
- SERVICE DISABLED VETERAN OWNED SMALL BUSINESS SET-ASIDE: $73,620, 0.02%
- HUBZONE SET-ASIDE: $20,853, 0.01%
- 8A COMPETED: $5,068,598, 1.46%
- $105,213, 0.03%

Total FY15 IT SB Spend (Group 70): $113,658,838
Acquisition Options

- **Option 1:** Build our own DHA Health IT contract.

- **Option 2:** Tailored GSA Solution using GSA IT GWACs and GSA Schedule 70 with specific Health IT SIN

- **Option 3:** National Institutes of Health Information Technology Acquisition and Assessment Center (NITAAC) – use of CIO-SP3

- **Option 4:** Hybrid using option 2 or 3 initially then transition to option 1 when available
DHA Partnership Benefits

• Access to the following GWACS/Schedule 70
  • Alliant
  • Alliant SB
  • 8(a)STARS II
  • VETS
  • Schedule 70
  • Schedule 70 - Health IT Special Item Number (SIN)

• Acquisition Expertise
  • Access to GSA’s portfolio of services

• DHA ordering Portal

• True partnership: GSA sees DHA as one customer, DHA sees GSA as one supplier
GSA Solution – Specific
DHA Benefits – Cont.

Contracting Support

• DPA Training
• Ordering Guides
• GSA Assisted Acquisition
• In-House GSA personnel support
GSA Solution – GSA Partnership Benefits

• Support an important initiative to the DOD community
• Tap into a new and emerging market (Health IT)
  • Created Health IT SIN on Schedule 70
• Build tools that support the DHA community that are relevant to many agency customers, focusing on customer ease and customer service
DHA Contracting Workflow

Contract Office Branch (COB) – San Antonio, Tx – Category D (IT and Telecommunications); Category Q (Strategically sourced Medical)

Contract Office Branch (COB) – Falls Church, VA – Category R (Professional/Administrative/Management)

Contract Office Branch (COB) – Aurora, Co – TRICARE

Contract Office Branch (COB) – National Capital Region (NCR) – Supports NCR’s direct medical healthcare mission

GSA Assisted Acquisition and other contracting support agencies (such as US Army Medical Research Acquisition Activity (USAMRAA), SPAWAR, etc.) will be utilized should COB’s exceed current capacity
Mandatory Source Policy for HIT Priorities

GSA IT Government-wide Acquisition Contracts (GWACs)

GSA’s IT Schedule 70 and the Health IT Special Item Number (SIN)

Non-GSA awards
• Other contracts via a written waiver approved by COB Chief or Head of Contracting Activity